



E-File No: BSNLCO-NPBB/11(13)/3/2020-NWP-BB

Dated: 05.11.2020

To,
The CGMs
All Telecom Circles/ Telecom Districts

Sub: Case-IVA model in Modifications in the FTTH Policy – Regarding

References: Letter No 64-253/2019/NWP-BB/FTTH dated: 12.04.2020

1. As per letter referred above, The Case-IV was revised (Revised model to be known as Case IV A) to include laying and maintenance of overhead OFC back haul from BSNL nearest pick up point to OLT Location within the maximum permissible revenue share of 50%.
2. Accordingly, all the existing FTTH Franchisees under Case IV Model shall migrate to Case IV A and maintain the backhaul also from nearest pickup point of BSNL within the permissible revenue share (up to 50%) with BSNL. The New Franchisee shall be registered under case IVA instead of Case IV and shall provision and maintain the OFC backhaul under the permissible revenue share (Maximum 50%).
3. The channel partner under case-IV who have agreed to maintain the aerial OFC backhaul from nearest pickup point of BSNL within the agreed revenue share, shall be known as Case IVA FTTH Channel partners.
4. It has been decided that FTTH Channel partner under the Case-III / Case-III A / Case-IVA model only shall be eligible for provisioning and maintenance of leased circuits (on Optical Fiber) on revenue share basis as per para 2.10 of this office letter (ref 1) to ensure SLA.
5. This is issued with the approval of competent authority.


(Sushma Mishra)
GM (NWP-BB)
BSNL CO, New Delhi